# **Cameron Rankin**

### **Professional Summary**

Program Manager with 9+ years of experience across Payroll, Benefits, HRIS, ATS, and Healthcare. Track record of streamlining processes, leveraging data for decisions, and delivering large-scale projects/releases. Developer with experience using React, ExpressJS, NextJS, MongoDB, and PostgreSQL. Committed to delivering high-quality results and continuous improvement in dynamic environments.

#### **Developer** Experience

Freelance Web Development

- Launched interactive landing page for crafts & wares commerce website to document potential customers (React, NextJS, EmailJS)
- Released landing page for music production project with CMS Blog and Streaming APIs (React, EmailJS, NextJS, SanityCMS)
- Developed recipe scraping app to parse key information and use MongoDB as a database (React, ExpressJS, MongoDB, CheerioJS)
- Shipped weather app across 3 APIs to show daily/weekly conditions with clothing suggestions (React, TailwindCSS, Express, NextJS)

## **Professional Experience**

# Gusto (HRIS for SMB Payroll/Benefits/Compliance)

Program Manager, PMO (Payroll Operations)

- Owned payment operations roadmap, backlog, and strategy for all tax, filing, and compliance related programs (330,000+ customers) •
- Led annual filing feature rollout with design, product, and data teams regarding changes to tax filing process (~\$4,000,000 ARR)
- Managed rollout of automation functionality in SFDC for tax notice resolution (estimated ~3.5% deflection rate of all future notices)
- Defined strategy and scalability for tax notice resolution workflows while rolling out pilot of Payroll APIs with JPMorgan Chase Bank

# Greenhouse Software (Applicant Tracking System)

Program Manager, PMO (Business Operations)

- Led team of UI/UX designers and engineers to update central app elements in Figma, successfully preparing for product reskin.
- Executed launch and established comms strategy for customer-wide (4000+) application reskin with product design & marketing
- Managed implementation of single-sign-on provider (Okta) with IT & Security Teams for 800+ employees
- Drove implementation of product adoption software (Pendo) and guide creation process with product, data science, customer enablement, and product marketing teams to release, impacting 80,000+ Recruiter/Hiring Manager user base

Project Manager, PMO (Professional Services)

- Led 60+ Enterprise customer implementations (>\$3,000,000 ARR) across GH product suite, HRIS integrations, and data migrations •
- Designed scoping and implementation process for all ENT customers and realized a decrease in implementation timeline by ~10%
- Trained new project managers, implementation strategists, and account executives on ENT implementation process (~20 EEs)

# Justworks (HRIS PEO for SMB, Payroll/Benefits/Compliance)

Onboarding/Account Manager (Customer Success)

- Managed 70+ SMB accounts (>\$800,000 ARR) & onboarded 25+ companies (>\$140,000 ARR) for benefits, payroll, & product use
- Created SQL reports to streamline onboarding & account management processes (reduced time for manual lookups by 60%)

# **Epic Systems (Electronic Healthcare Records Software)**

Project Manager (Implementation Services)

- Managed 4 analysts/trainers to implement scheduling/patient registration modules of EHR (~20% appointment utilization increase )
- Developed UAT and end-to-end test scripts for integrations across 10,000+ end users
- Created 20+ unique versions of training documentation/best practices to teach 1,000+ end users new software workflows •

#### Education

The Ohio State University B.S. Behavioral Neuroscience & B.S. Psychology

# Skills/Software

- **Programming Languages:** Javascript, Ruby
- Frameworks/Libraries: Express, Jest, React, RSpec, Ruby on Rails, NextJS, Tailwind CSS
- Project Management: Asana, Jira, Smartsheet, Trello, Visio
- Database: MongoDB, SQL, PostgreSQL

Columbus, OH September 2011 - May 2015

New York, NY August 2023 - Present

June 2023 - Present

New York, NY

June 2021 - May 2023

New York, NY August 2017 - March 2019

March 2019 - May 2021

Madison, WI July 2015 - July 2017